



# Brazil Transmission and Substation Technologies

## BUSINESS BRIEFING



Thursday, March 26, 2020 • 9:00 A.M.–4:00 P.M. • Hilton Atlanta Downtown, Atlanta, GA

## Meet Energy Technologies Sector Decision-Makers from Brazil

The U.S. Trade and Development Agency (USTDA) is hosting a delegation of energy sector decision-makers from Brazil on a Reverse Trade Mission (RTM) to the United States to meet with U.S. suppliers of state-of-the-art electricity transmission and substation automation technologies that support energy delivery and reliability, as well as increased revenue and sustainability in the Brazilian energy sector.

### BACKGROUND

Brazil is currently advancing a dynamic industrial policy of conducting transmission line auctions, which is expanding coverage and network interconnectivity across the country. New generation projects are moving forward, and electric utilities are striving to reduce technical and non-technical losses. This is necessitating more than \$1 billion in new investments within a 30-year concession period together with another \$3 billion in investments in transmission lines and substations in the distribution sector. It is estimated that by 2026, approximately 60,000 km of line length will be added to Brazil's network, along with more than 188 GVA of substation capacity. Brazil also recently announced a transmission line project connecting Manaus, the Amazonas state capital, and Boa Vista, the capital city of Roraima state. Implementation of this project could expedite licensing and eliminate the state of Roraima's dependence on electricity imports from Venezuela. These projects, combined with transmission and substation upgrades and cybersecurity needs, create substantial future project opportunities in a high-yield area for U.S. industry.

### ABOUT USTDA

The U.S. Trade and Development Agency helps American companies create jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth in partner countries.

Attendance at this event is limited to U.S. individuals, U.S. firms, or U.S. consultants as defined in USTDA's Nationality Source and Origin Requirements available on USTDA's website at [www.ustda.gov](http://www.ustda.gov).

### CONTACT INFORMATION:

Koepfen, Elliott & Associates, Ltd. (KEA) ([www.kealtd.com](http://www.kealtd.com)) is organizing this Business Briefing on behalf of USTDA. For further information regarding registration and/or to schedule a one-on-one meeting with the delegates, please contact KEA by email at [davidelliott@kealtd.com](mailto:davidelliott@kealtd.com); by text or phone at 757-342-2149.

### BUSINESS OPPORTUNITIES

- Learn about upcoming energy project opportunities in Brazil
- Connect with key decision-makers
- Form new partnerships

### TOPICS OF DISCUSSION

- Cutting-edge U.S. electricity transmission and substation automation technologies that can support Brazil's energy development goals
- Brazil's plans for investment in national and regional electricity transmission and substation upgrades

### DELEGATES REPRESENT

- Brazilian Electricity Regulatory Agency (ANEEL)
- Associação Brasileira das Empresas de Transmissão de Energia Elétrica (ABRATE)
- Alupar Investimento S.A.
- COPEL–Geração e Transmissão S/A
- Equatorial Energia S.A.
- ISA CTEEP– Companhia de Transmissão de Energia Elétrica Paulista S.A.
- Neoenergia S.A.
- Operador Nacional do Sistema Elétrico (ONS)
- Quantum Participações
- Transmissora Aliança de Energia Elétrica S.A. (TAESA)

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